



To Whom It May Concern:

I would like to take a minute of your time to introduce H&L Electric, Inc. and myself to you and your company. My name is Hal Newman, President of H&L Electric, Inc. I have over thirty years experience in the electrical field. Four years as an Apprentice, four years as a Journeyman Electrician and over twenty years as a Master Electrician in Manhattan, Kansas.

In addition to my experience, the company has between 30 and 50 employees depending on need. Most of our employees have had trade school or college education in electricity, along with years of experience.

H&L Electric, Inc. has been in business since 1978 and has wired numerous projects of all different types. Please see the attached Qualification Statement; we have listed major projects (\$100,000+) that we completed from 2002 to current. Please contact any of the General Contractors for a reference.

There are numerous jobs that have not been listed. H&L Electric, Inc. has experience in a vast array of wiring methods. This letter is written to ensure you that we are a well-established company whose only desire is to do our work in a professional manner.

Thank you for taking your time to look this over, we look forward to working with your company.

Sincerely,

H.L. Newman

Hal Newman
President